Questions  **Wal-Mart: The High Cost of Low Price** Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. What did you know about Wal-Mart before viewing the documentary?

2. Do you know anyone that works at Wal-Mart? If so, how would you characterize their experiences?

3. What most surprised you about the film?

4. Do you think the strategies that Wal-Mart is using are fair? Why or why not?

5. What new kinds of jobs might be created as a result of outsourcing? What jobs might be eliminated?

6. Who gains the most from Wal-Mart's price policies? Why?

7. Has the documentary influenced how or where you will shop? Explain.

8. Who has benefited from Wal-Mart? In what ways? Who has not benefited from Wal-Mart? In what ways?

9. How should Wal-Mart balance the needs for worker benefits, low prices for consumers and high profits for shareholders?
10. Now that you have viewed the documentary, do you believe that Wal-Mart is pro-American Dream or Anti-American Dream? Why?